



## The Challenge

*As the leading provider of internet-based business services for physician practices, Athenahealth, Inc. became interested in finding ways to lower their operating expenses while extending the life of their equipment. They realized today's integrated facility systems are highly sophisticated and demanding.*

## Our Findings

*Cordjia's preventative maintenance solution resulted in:*

- *Reduced system downtime*
- *Reduced operating expenses*
- *Increased occupant satisfaction*
- *Increased energy efficiencies*
- *Extended equipment life*
- *Reduced capital risks*
- *Reduced time and staff resources*

## The Solution

Athenahealth, Inc. retained Cordjia Capital Projects Group ("Cordjia") to provide a single-source solution for preventative maintenance, planned repairs/replacements, and emergency repairs of the mechanical, electrical, building automation, and ancillary systems for their 132,000 square foot facility in Belfast, Maine. Cordjia's highly experienced, professional team provides Athenahealth financial savings by ensuring their integrated facility systems are properly maintained, operated, and upgraded.

### Preventative Maintenance

Cordjia provides Athenahealth with a comprehensive maintenance program that extends equipment life, saves time, and reduces expenses. The preventative maintenance program includes routine inspections, filter changers, pump changes, data collection, and planned maintenance.

### Planned Repairs/Replacements and Emergency Repairs

Planned repairs/replacements due to expansion and renovations are not included in the contract but are services that Cordjia provides to ensure that the continuity is maintained with all existing systems. Due to our extensive knowledge of Athenahealth's existing systems, we are able to provide a quantifiable analysis of those systems in order to understand their capital investment prioritization needs and corresponding return on investment.

24-hour emergency service teams are also available to support Athenahealth at a moment's notice.

Cordjia supports the following systems and equipment for Athenahealth:

### Mechanical Systems

- Boilers
- Heat Pumps
- Circulation Pumps
- Closed Circuit Coolers
- Air Handlers
- Data Room HVAC Units
- Exhaust Fans

### Electrical Systems

- Uninterrupted Power Supply System
- Generators

### Building Automation

- Alerton System

### Ancillary Systems

- Fuel Tank
- Sewage Lift Stations
- Domestic Water



*we don't just deliver solutions | we lead them™*